



For Immediate Release

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## **Bluestone Energy Opens Offices in Baltimore & Buffalo**

*Energy conservation projects continue to drive company's growth*

**Baltimore, MD and Buffalo, NY – October 6, 2009** – Norwell, Mass-based Bluestone Energy Services, LTD., a leader in energy conservation engineering and project development services for utilities, industrial and commercial clients, announced today the opening of offices in Baltimore and Buffalo.

The new offices will be used to expand Bluestone's service offerings and provide to its current and future customer base assistance in a number of areas, including demand-side energy management, navigation of complex utility incentives and reduction of overall energy consumption.

"Today's CFOs and other senior executives are looking not only at the environmental impact of energy conservation, but also at the attractive utility and tax incentives that are available," said Peter M. Fairbanks, President of Bluestone Energy Services. "The incentives, coupled with typical ROI's exceeding 40% makes energy conservation one of the best investments available to executives."

Bluestone's Baltimore and Buffalo offices offer the following turnkey solutions:

- [Lighting Efficiency Improvements](#)
- [HVAC Design, Diagnostics and Upgrades](#)
- [Data Center Efficiency and Cooling Improvements](#)
- [Integration of Building Controls](#)

On Wednesday of this week, Bluestone Energy will be participating at [National Grid's 2009 Energy Efficiency Expo](#) in Buffalo at the Buffalo Niagara Convention Center. Bluestone will be at booth #5.

"Over the last six months, Bluestone has seen a lot of growth potential in the Baltimore and Buffalo markets," said Adam Fairbanks, Bluestone's Vice President of Engineering and Business Development. "We look forward to working with companies in Baltimore and Buffalo to help them reduce their energy bill and navigate the complex utility and tax incentive process."

(more)

The opening of the new offices comes at a time when Bluestone has experienced significant growth. Last November, Bluestone formally opened their Chicago office, and in March, Bluestone acquired Bedford, Mass-based Control Solutions.

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### **About Bluestone Energy Services**

Since 1990, Norwell, Mass-based Bluestone Energy Services has been providing professional engineering and project development services for utility, industrial and commercial clients. Bluestone is a leader in demand side management (DSM) programs for large commercial and industrial customers. Having developed and implemented hundreds of lighting, HVAC, and process energy conservation projects, Bluestone's engineers have secured millions of dollars in utility incentives for its clients. Bluestone has worked with a wide array of companies including Boston Properties, Cabot Corporation, and Stop & Shop Supermarket Company.

Additional information on Bluestone can be found at <http://www.bluestoneenergy.com>.

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